

# Heloisa Slav

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Heloisa Slav, member of the Brazilian Bar Association, São Paulo chapter, has 16 years of professional experience working at well-known law firms and major Brazilian and multinational companies (Coimex Trading and Cargill Agrícola), focusing on the areas of Corporate and Business Law, Foreign Trade, Structured Trade and Commodity Finance, Agribusiness.

## Principal Responsibilities

Presently focusing on the areas of Corporate and Business Law, Foreign Trade, Structured Trade and Commodity Finance, Agribusiness.

Drafting and negotiation of contracts in general, memoranda of understanding, agreements, term sheets and guarantee instruments. Legal assistance in complex structured trade and commodity finance transactions, syndicated loans, securitization, refinancing and debt restructuring, project finance and investments, joint ventures' structuring, and assistance in credit operations and commodities import and export commercial transactions.

Legal advice on structured trade finance transactions of agricultural commodities backed by securities and guarantees that are specific to agribusiness in Brazil, such as Agricultural Product Certificates (CPR), Agricultural Certificates of Deposit (CDA), Agricultural Warrants (WA), Agricultural Liens, Agribusiness Credit Receivables Certificates (CDCA), Agribusiness Letters of Credit (LCA), among others.

Specialized legal advice on business ventures in general of companies in Brazil and abroad, as well as giving legal opinions on foreign exchange control and cross-border investment matters.

Consulting and drafting of legal opinions involving legal obligations, civil and commercial risks and legal impacts pertaining to various types of cross border transactions with Brazil. Studies of aspects related to foreign trade and regulatory provisions issued by the National Monetary Council, Central Bank of Brazil, the National Petroleum, Natural Gas, and Biofuels Agency (ANP) and National Department of Mineral Production (DNPM).

## Education

Master in Business Law  
Fundação Getúlio Vargas Law School,  
São Paulo, Brazil.

International Financial Law academic studies (ETL)  
University of Oxford,  
Oxford, UK.

Graduate studies in Tax Law  
Pontifical Catholic University of São Paulo,  
São Paulo, Brazil.

Law degree  
Universidade Paulista,  
São Paulo, Brazil.

## Languages

Portuguese  
Native speaker

English  
Fluent